



AUCOIN TELECOM & UTILITY CONSTRUCTION, LLC
114 GORHAM STREET
CHELMSFORD, MA 01824
978.275.9630
978.275.9631(f)

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group:
Information Technology
Professional Services

Contract number: **47QTCA20D00EB**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: August 31, 2020 through August 30, 2025

**AUCOIN TELECOM & UTILITY
CONSTRUCTION, LLC**
114 Gorham Street
Chelmsford, MA 01824-3252
978-275-9630

Contractor's internet address/web site where schedule information can be found:
www.aucointelecom.com

Contract administration source (if different from preceding entry).

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978-275-9631



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Business size: Small

Price list current as of Modification #YKBBMRQV effective 12/7/2020

Prices Shown Herein are Net (discount deducted)



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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	SIN Title
33411	Purchase of New Electronic Equipment
54151S	Information Technology Professional Services
ANCILLARY	Ancillary Supplies and Services

1b. See below for rate table

1c. See below for labor category descriptions

2. Maximum order:

SINs	Maximum Order
33411	\$500,000
54151S	\$500,000
ANCILLARY	\$250,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country).
114 Gorham Street, Chelmsford, MA 01824-3252

6. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 2% on orders over \$100,000

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable



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10a. Time of delivery. 30 DARO

10b. Expedited Delivery. Contact Contractor or To Be Determined at the Task Order level

10c. Overnight and 2-day delivery. Contact Contractor or To Be Determined at the Task Order level

10d. Urgent Requirements. Contact Contractor or To Be Determined at the Task Order level

11. F.O.B. point(s). Destination

12a. Ordering address:

114 Gorham Street, Chelmsford, MA 01824-3252

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address:

114 Gorham Street, Chelmsford, MA 01824-3252

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges. Not Applicable

16. Terms and conditions of rental, maintenance, and repair. Not Applicable

17. Terms and conditions of installation. Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. Not Applicable

18b. Terms and conditions for any other services. Not Applicable

19. List of service and distribution points. Not Applicable

20. List of participating dealers. Not Applicable

21. Preventive maintenance. Not Applicable



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22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
 Not Applicable

23. Data Universal Number System (DUNS) number. 051793288

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

Labor Category Pricing

	Current	Year 2	Year 3	Year 4	Year 5
Labor Category	GSA PRICE + IFF Current	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF	GSA PRICE + IFF
Program Manager	\$118.49	\$121.10	\$123.76	\$126.48	\$129.26
Project Manager	\$88.87	\$90.82	\$92.82	\$94.86	\$96.95
Contract Administrator	\$74.06	\$75.68	\$77.35	\$79.05	\$80.79
Administrative Assistant	\$49.37	\$50.46	\$51.57	\$52.70	\$53.86
Lead Technician	\$83.93	\$85.78	\$87.66	\$89.59	\$91.56
Fiber Optic Technician	\$83.93	\$85.78	\$87.66	\$89.59	\$91.56
Cable Installer	\$49.37	\$50.46	\$51.57	\$52.70	\$53.86
Outside Plant Foreman	\$85.90	\$87.79	\$89.73	\$91.70	\$93.72
Outside Plant Technician	\$56.28	\$57.52	\$58.79	\$60.08	\$61.40



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Labor Category Descriptions

Service Proposed	Description	Minimum Education	Minimum Years of Experience
Program Manager	Develops, manages and ensures execution of program management plans in support of government programs to manage facilities. Ensures compliance with all applicable industry and contract requirements, including policies and procedures established through government programs. Reviews and manages ongoing project from a programmatic level, tracking and evaluation performance on a programmatic level of all projects from the standpoints of quality, cost, schedule, and safety. Responsible for ensuring the proper coordination of project management elements necessary to execute all aspects of the government program. Responsible for ensuring proper programmatic resourcing and communication of resources both internally and with customers. Develops and executes strategies to maximize organizational performance, on-time delivery of all program deliverables, minimize safety risks and maximize customer satisfaction. Responsible for identifying, pursuing and capturing new work in relation to the assigned program.	Bachelors Degree in related field	10 years
Project Manager	Responsible for executing projects as assigned by the Program Manager, ensuring performance against established goals for quality, cost, schedule and safety. Performs as the single point of contact for the customer for assigned projects. Responsible for ensuring proper resources to carry out project goals, whether sources internally (e.g., manpower, materials, equipment) or externally (e.g., purchases, equipment, subcontracts). Monitors and controls contract execution to ensure proper performance according to contract documents. Oversees subcontractor performance and is responsible for validating subcontractor invoices. Responsible for project safety and ensuring compliance with both LVW and contract requirements for safety.	4 year college degree or 6 years PM experience	5 Years
Contract Administrator	Responsible for day-to-day monitoring, tracking and administration of contract actions, including both prime and upper-tier contract actions as well as subcontractor supplier actions. Responsible for preparing, issuing analyzing and recommending award for request for proposal and quote. Responsible for maintaining current records of existing contracts. Evaluates and researches potential vendors.	Bachelors Degree or 6 years experience	5 years
Administrative Assistant**	Responsible for general administrative duties as assigned, including filing, scheduling, providing office management support such as budgeting, preparation of office documents, briefing documents and	High School Diploma	2 years



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	both internal and external presentations.		
Lead Technician**	Extensive hands on experience installing vertical backbone and horizontal fiber optic, Cat5E, Cat6, Cat 6A UTP, FTP, ScTp Copper, and coaxial cable systems. Proficient in proper use of hand tools and test equipment, including OTDRs, power meters, and UTP testers. Proficient in proper testing and troubleshooting procedures, including documentation. Proficient in reading blue prints, project installation plans, and documentation. Verifies accuracy of red-lined as-built annotations on project drawings. Proficient in proper installation of support structures, including cable trays, racks, patch panels, cable management systems, outlets, and jacks. Proficient in pulling and securing fiber optic and copper cable systems. Understands fiber optic and copper cable terms and concepts, as well as basic network terminology, hardware and concepts. Assists with network hardware physical installations such as properly installing network equipment in racks per project drawings and specifications.	High School Diploma	5 years
Fiber Optic Technician**	Install, terminate and test Fiber including inside and outside plant cable. Knowledge of fusion splicing, fiber connectors and OTDR.	High School Diploma	5 years
Cable Installer**	Experience installing and terminating CAT 5E, 6, 6A and installing fiber optic cable. Build out MDF/IDF. Dress, label and terminate cables. Perform work on ladders, in ceilings and basements.	High School Diploma	1 year
Outside Plant Foreman**	Oversee outside plant crews responsible for underground and aerial placement of copper/fiber cables, excavation for conduit installations. Knowledgeable with all forms of OSP construction	High School Diploma	5 years
Outside Plant Technician**	Experience with installation of aerial and underground cable systems.	High School Diploma	2 years

Service Contract Labor Standards: The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

Service Contract Labor Standards Matrix:



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SCA Eligible contract Labor

<u>Category</u>	<u>SCA Equivalent Code Title</u>	<u>WD Number</u>
Administrative Assistant**	01020 - Administrative Assistant	2015-4035
Lead Technician**	23932 - Telecommunications Mechanic II	2015-4035
Fiber Optic Technician**	23931 - Telecommunications Mechanic I	2015-4035
Cable Installer**	23931 - Telecommunications Mechanic I	2015-4035
Outside Plant Foreman**	23182 - Electronics Technician Maintenance II	2015-4035
Outside Plant Technician**	2381 - Electronics Technician Maintenance I	2015-4035

SIN	PRODUCT NAME	UOI	PRICE
33411	Panduit Cat 6A cable	per 1000'	\$ 841.89
33411	Panduit 6A Jack	each	\$ 14.28
33411	Panduit 10Gig 24 port PP	each	\$ 326.45
33411	Panduit 48 port patch panel	each	\$ 637.92
33411	Panduit 1 port faceplate	each	\$ 3.08
33411	Panduit fiber enclosure 4U	each	\$ 302.77
33411	Panduit fiber enclosure 1U	each	\$ 190.93
33411	Panduit CAT 6A 15' patch cords	each	\$ 20.51
33411	Panduit CAT 6A 7' patch cords	each	\$ 17.66
33411	Panduit fiber pigtail	each	\$ 278.77
33411	Panduit 12 fiber cable SM armored	FT	\$ 2.19
33411	Panduit 48 fiber cable SM armored	FT	\$ 9.21
33411	Panduit 48 port High Density patch panel	each	\$ 81.47
33411	Panduit 1RU 6 port enclosure	each	\$ 563.92
33411	Panduit 4RU 6 port enclosure	each	\$ 543.06
33411	Panduit 6 LC connector panel	each	\$ 94.00



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33411	Panduit Fiber Optic Splice Module	each	\$ 58.21
33411	Panduit 24 fiber cable SM amored	FT	\$ 3.16